

**District of Columbia
Real Estate Commission**

2011 - 2013

Approved Pre-Licensing Schools

**For DC Salespersons (Mandated)
Brokers (Mandated)
Property Managers (Non-mandated)**

**Alton Duncanson
Chairman**

The DC Real Estate Licensure Law requires pre-licensing education for consumers interested in obtaining a Salesperson or Broker license. Pre-licensing education is not required for Property Managers, although schools have been approved to offer Pre-licensing education for this field.

ALL BROKER AND SALESPERSON COURSES ARE CONDUCTED IN SEPARATE CLASSROOM SETTINGS. DISTANCE LEARNING (IE. CORRESPONDENCE COURSES OR ON-YOUR-OWN STUDY) IS NOT COMMISSION APPROVED.

DC Real Estate Commission website:
<http://www.pearsonvue.com/dc/realestate>

**District of Columbia Real Estate Commission
Approved PRE-LICENSING Education Schools**
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<p>CARRUTHERS ACADEMY OF REAL ESTATE</p> <p>565 Benfield Rd., Suite 300 Severna Park, MD 21146</p>	<p>donna.buchman@prudentialcurruthers.com (443) 942-9124 –OFFICE (443) 942-9180 – FAX Donna Buchman – Director</p>
<p>HENDERSON PROFESSIONAL DEVELOPMENT SEMINARS (HPDS)</p> <p>DC: 1401 H Street, NW, Suite 250 Washington, DC 20005</p> <p>MD: 7411 Riggs Road Hyattsville, MD 20782</p>	<p>study@hpdseminars.com (202) 347-7022-OFFICE (301)434-8084-FAX Dr. Samuel Henderson-Director</p>
<p>LONG & FOSTER INSTITUTE OF REAL ESTATE (L&F)</p> <p>DC: 4200 Wisconsin Avenue Washington, DC 20016</p>	<p>Renee.Davis@longandfoster.com www.dcrealestateclass.com www.longandfoster.com (202) 237-9695 – PHONE (202) 363-4867 – FAX Renee Davis – Director</p>
<p>THE PROFESSIONAL DEVELOPMENT INSTITUTE</p> <p>MD: 2730 University Blvd., Suite 200 Wheaton, MD 20902</p>	<p>wgathitu@pditraining.net (301) 949-1771 – OFFICE Winnie Gathitu - Director</p>
<p>TEAM ONE PROPERTIES</p> <p>MD: 9113 Granite Court Waldorf, MD 20603</p>	<p>davidrebrk@aol.com (301) 638-3042 – OFFICE David Thomas - Director</p>

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60-hour - DC Principles and Practices of Real Estate for Salesperson

Schedule	Days	Time	Breaks
<u>2010</u>			
11/08/10 thru 12/15/10	Mon, Wed, Fri	6:00 pm -10:00 pm	
10/04/10 thru 10/20/10	Mon, Wed, Fri	9:00 am -5:00 pm	
<u>2011</u>			
3/28/11 thru 4/21/11	Mon, Wed, Thur	6:00 pm – 10:00 pm	
10/24/11 thru 11/28/11			
1/24/11 thru 2/25/11	Mon, Wed, Fri	6:00 pm – 10:00 pm	
5/2/11 thru 6/6/11			
9/12/11 thru 10/21/11			
3/7/10 thru 3/28/11	Mon, Wed, Fri	9:00 am – 3:00 pm	
10/31/11 thru 11/21/11			

Instructor(s): David Thomas, Richard Winebrenner, Bill Frost

DATE OF BOARD APPROVAL: October 12, 2010 **EXPIRATION DATE :** October 21, 2011

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**HENDERSON PROFESSIONAL
DEVELOPMENT SEMINARS – HPDS**
1401 H Street, NW, 1st Floor
Washington, DC 20005

study@hpdseminars.com
(202) 347-7022 – OFFICE
(301) 434-8084 – FAX
Dr. Samuel Henderson – Director

60-Hour – DC Principles & Practices of Real Estate for Salespersons
(Mandated)

Schedule	Days	Time	Breaks
<u>2010</u> Feb: 20, 27 Mar: 6, 13, 20, 27 Apr: 10, 17, 24 May: 1, 8, 15, 22 Jun: 5, 12, 19, 26 Jul: 10, 17, 24, 31 Aug: 7, 14, 21, 28 Sept: 11, 18, 25 Oct: 2, 16, 23, 30 Nov: 6, 13, 20 Dec: 4, 11, 18 <u>2011</u> Jan: 8, 22, 29 Feb: 5, 12, 26 Mar: 5, 12, 19, 26 Apr: 9, 16, 23, 30 May: 7, 14, 21 Jun: 4, 11, 18, 25 Jul: 9, 16, 23, 30 Aug: 6, 13, 20, 27 Sept: 10, 17, 24 Oct: 1, 15, 22	Sat	8:30 am - 5:30 pm	12:00 pm -12:30 pm

Instructor(s): Dr. Samuel Henderson, Cheryl Moore, James Womack, Mary Owen, Linda Chapman-Smith,
Vanessa Jerome

DATE OF BOARD APPROVAL: March 9, 2010 **COURSE EXPIRATION:** October 22, 2011

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Washington, DC 20005

study@hpdseminars.com
(202) 347-7022 – OFFICE
(301) 434-8084 – FAX
Dr. Samuel Henderson – Director

135-Hour – DC Principles & Practices of Real Estate for Brokers
(Mandated)

Schedule	Days	Time	Breaks
<u>2010</u> Feb: 20, 27 Mar: 6, 13, 20, 27 Apr: 10, 17, 24 May: 1, 8, 15, 22 Jun: 19, 26 Jul: 10, 17, 24, 31 Aug: 7, 14, 21, 28 Sept: 11, 18, 25 Oct: 2, 16, 23, 30 Nov: 6, 13, 20 Dec: 4, 11, 18 <u>2011</u> Jan: 8, 22, 29 Feb: 5, 12, 19, 26 Mar: 5, 12, 19, 26 Apr: 9, 16, 23, 30 May: 7, 14, 21 Jun: 4, 11, 18, 25 Jul: 9, 16, 23, 30 Aug: 6, 13, 20, 27 Sept: 10, 17, 24 Oct: 1, 15, 22, 29 Nov: 5, 19 Dec: 3, 10, 17	Sat	8:30 am - 5:30 pm	12:00 pm -12:30 pm

Instructor(s): Dr. Samuel Henderson, Dayle Walden-Hall, Mary Owen, Sheila Murchison, Linda Chapman-Smith, Vanessa Jerome, Joseph Murray

DATE OF BOARD APPROVAL: March 9, 2010 **COURSE EXPIRATION:** December 17, 2011

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<p align="center">135-Hour – DC Principles & Practices of Real Estate for Brokers (Mandated)</p>			
<p align="center">Schedule</p> <p><u>2010</u></p> <p>Feb: 20, 24, 27 Mar: 3, 6, 10, 13, 17, 20, 24, 27, 31 Apr: 3, 7, 10, 14, 17, 21, 24, 28 May: 1, 5, 8, 12, 15, 19, 22, 26 Jun: 2, 5, 9, 12, 16, 19, 23, 26, 30 Jul: 7, 10, 14, 17, 21, 24, 28, 31 Aug: 4, 7, 11, 14, 18, 21, 25, 28 Sept: 1, 8, 11, 15, 18, 22, 25, 29 Oct: 2, 6, 9, 13, 16, 20, 23, 27, 30 Nov: 3, 6, 10, 13, 17, 20, 24 Dec: 1, 4, 8, 11, 15, 18, 22, 29</p> <p><u>2011</u></p> <p>Jan: 5, 8, 12, 15, 19, 22, 26, 29 Feb: 2, 5, 9, 12, 16, 19, 23, 26 Mar: 2, 5, 9, 12, 16, 19, 23, 26, 30 Apr: 2, 6, 9, 13, 16, 20, 23, 27, 30 May: 4, 7, 11, 14, 18, 21, 25, 28 Jun: 1, 4, 8, 11, 15, 18, 22, 25, 29 Jul: 2, 6, 9, 13, 16, 20, 23, 27, 30 Aug: 3, 6, 10, 13, 17, 20, 24, 27, 31 Sept: 7, 10, 14, 17, 21, 24, 28 Oct: 1, 5, 8, 12, 15</p>	<p align="center">Days</p> <p align="center">Sat Wed</p>	<p align="center">Time</p> <p align="center">8:30 am - 5:30 pm</p>	<p align="center">Breaks</p> <p align="center">12:00 pm -12:30 pm</p>
<p>Instructor(s): Dr. Samuel Henderson, Linda Chapman-Smith, Vanessa Jerome, Cheryl Moore, Mary Owen</p>			
<p>DATE OF BOARD APPROVAL: March 9, 2010 COURSE EXPIRATION: October 15, 2011</p>			

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45-Hour – Property Manager Pre-licensing (Non-Mandated)			
<p align="center">Schedule</p> <p><u>2010</u></p> <p>Feb: 20, 27 Mar: 6, 13, 20, 27 Apr: 10, 17, 24 May: 1, 8, 15, 22 Jun: 5, 12, 19, 26 Jul: 10, 17, 24, 31 Aug: 7, 14, 21, 28 Sept: 11, 18, 25 Oct: 2, 16, 23, 30 Nov: 20, 27 Dec: 4, 11, 18</p> <p><u>2011</u></p> <p>Jan: 8, 15, 22, 29 Feb: 5, 12, 19, 26 Mar: 5, 12, 19, 26 Apr: 2, 9, 16, 23, 30 May: 7, 14, 21, 28 Jun: 4, 11, 18, 25 Jul: 9, 16, 23, 30 Aug: 6, 13, 20, 27 Sept: 10, 17, 24 Oct: 1</p>	<p align="center">Days</p> <p align="center">Sat</p>	<p align="center">Time</p> <p align="center">8:30 am - 5:30 pm</p>	<p align="center">Breaks</p>
Instructor(s): Dr. Samuel Henderson, James Womack, D Linda Chapman-Smith, Cheryl Moore, Mary Owen, Vanessa Jerome			
DATE OF BOARD APPROVAL: March 9, 2010. EXPIRATION DATE: October 1, 2011			

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<p>DC: 4200 Wisconsin Avenue Washington, DC 20016</p>			
<p>DC: 3 Bethesda Metro Center, Suite 100 Bethesda, MD 20814</p>			
<p>60-Hour - Principles & Practices of Real Estate for Salespersons</p>			
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<p align="center"><u>2011</u></p> <p>Sept: 12, 14, 16, 19, 21, 23, 26, 28 Oct: 10, 12, 14, 17, 19, 21, 24, 26 Nov: 02, 04, 07, 09, 11, 14, 16, 18</p> <p>Dec: 2, 5, 6, 8, 9, 12, 13, 15</p> <p>Sept: 06, 08, 10, 13, 15, 17, 20, 22, 24, 27 Oct: 01</p> <p>Oct: 15, 16, 22, 23, 29 Nov: 5, 6</p>	<p align="center">Days</p> <p>Mon, Wed, Fri</p> <p>Mon, Tue, Thur, Fri</p> <p>Tue, Thur</p> <p>Sat, Sun</p>	<p align="center">Time</p> <p>9:00 am - 5:00 pm</p> <p>9:00 am - 5:00 pm</p> <p>6:00 pm -10:00 pm</p> <p>9:00 am - 5:00 pm</p>	
<p>Instructor(s): Kevin Borsody, Judy Duarte, Roberta Theis, Harold Gordon.</p>			
<p>DATE OF BOARD APPROVAL: September 13, 2011 – EXPIRATION DATE: August 25, 2013</p>			

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<p>DC: 3 Bethesda Metro Center, Suite 100 Bethesda, MD 20814</p>	

60-Hour - Principles & Practices of Real Estate for Salespersons

<u>2012</u>	Evenings	Time	
<p>Mar: 6, 08, 10, 13, 15, 17, 20, 22, 24, 27, 28, 31 Jun: 05, 07, 09, 12, 14, 16, 19, 21, 23, 26, 28, 30 Oct: 02, 04, 06, 09, 11, 13, 16, 18, 20, 23, 25, 27</p> <p>Jan: 07, 08, 14, 15, 21, 22, 28, 29 Apr: 28, 29 May: 5, 6, 12, 13, 19, 20 July: 7, 9, 14, 15, 21, 22, 28, 29</p>	<p>Tue, Thur,</p> <p>Sat, Sun</p>	<p>6:00 pm-10:00 pm</p> <p>9:00 am - 5:00 pm</p>	
<u>2013</u>	Days	Time	
<p>Jan: 07, 09, 11, 14, 16, 18, 23, 25 Mar: 04, 06, 08, 11, 13, 15, 18, 20 Apr: 01, 03, 05, 08, 10, 12, 15, 17 Jun: 03, 05, 07, 10, 12, 15, 18, 19 Jul: 08, 10, 12, 15, 17, 19, 22, 23</p> <p>Feb: 05, 07, 08, 11, 12, 14, 15, 19 May: 07, 09, 10, 13, 14, 16, 17, 20 Aug: 06, 08, 09, 12, 13, 15, 16, 19</p>	<p>Mon, Wed, Fri</p> <p>Mon, Tue, Thur, Fri</p>	<p>9:00 am - 5:00 pm</p> <p>9:00 am - 5:00 pm</p>	

Instructor(s): Kevin Borsody, Judy Duarte, Roberta Theis, Harold Gordon.

DATE OF BOARD APPROVAL: September 13, 2011 – **EXPIRATION DATE:** August 25, 2013

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135- hour - DC Principles and Practices of Real Estate for Brokers

Schedule	Days	Time	
<u>2011</u>			
1/12/11 thru 1/26/11 Class I 2/2/2011 thru 2/16/2011 Class II 3/2/2011 thru 3/16/2011 Class III 3/30/2011 thru 4/13/2011 Class I 4/27/2011 thru 5/11/2011 Class II 5/17/2011 thru 6/8/2011 Class III 6/22/2011 thru 7/6/2011 Class I 7/13/2011 thru 7/27/2011 Class II 8/10/2011 thru 8/24/2011 Class III 9/7/2011 thru 9/21/2011 Class I 9/28/11 thru 10/12/2011 Class II 10/26/2011 thru 11/9/2011 Class III	Wed Thur	8:30 am – 6:00 pm	

Instructor(s): Stu Reynolds, Larry Hudson

DATE OF BOARD APPROVAL: January 11, 2011 **EXPIRATION DATE :** November 9, 2011

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<p>TEAM ONE PROPERTIES</p> <p>MD: 9113 Granite Court Waldorf, MD 20603</p>	<p align="center">davidrebrk@aol.com (240) 508-0597 – OFFICE David Thomas – Director</p>
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60- hour - DC Principles and Practices of Real Estate for Salesperson

Schedule <u>2011</u>	Days	Time	
<p>Jan 29 Feb 5, 12, 19, 26 Mar 4, 12, 19 Apr 16, 23, 30 May 7, 14, 21, 28 Jun 4 July 16, 23, 30 Aug 6, 13, 20, 27 Sept: 3 Oct 8, 15, 22, 29 Nov: 5, 12, 19, 26</p>	Sat	9:00 am – 5:00 pm	
<p>Feb 22, 26 Mar 1, 5, 8, 12, 15, 19, 22, 26, 29 Apr 19, 23, 26, 30 May 3, 7, 10, 14, 17, 21, 24 Jun: 14, 18, 21, 25, 28 July: 2, 5, 9, 12, 16, 19</p>	Tue Sat	6:00 pm -10:00 pm 9:00 am -10:00 pm	
<p>Feb 14, 16, 18, 21, 23, 25, 28 Mar 2 Apr 4, 6, 8, 11, 13, 15, 18, 20 Jun: 13, 15, 17, 20, 22, 24, 27, 29 July: 25, 27, 29 Aug: 1, 10, 12, 15, 17 Sept: 5, 7, 9, 12, 14, 16, 19, 21</p>	Mon, Wed, Fri	9:00am-5:00pm	

Instructor(s): David H. Thomas

DATE OF BOARD APPROVAL: February 8, 2011 **EXPIRATION DATE:** November 26, 2011